

LUCARA DIAMOND

121 Mining Investment Africa Online

FEBRUARY 1-3, 2021



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Cautionary Statement

Forward-looking information

Certain of the statements made and contained herein and elsewhere constitute forward-looking statements as defined in applicable securities laws. Cenerally, these forward-looking statements can be identified by the use of forward-looking terminology such as "expects", "anticipates", "believes", "intends", "estimates", "potential", "possible" and similar expressions, or statements that events, conditions or results "will", "may", "could" or "should" occur or be achieved.

Forward-looking statements are based on the opinions and estimates of management as of the date such statements are made, and they are subject to a number of known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of the Company to be materially different from any future results, performance or achievement expressed or implied by such forward-looking statements. The Company believes that expectations reflected in this forward-looking information are reasonable but no assurance can be given that these expectations will prove to be accurate and such forward-looking information included herein should not be unduly relied upon.

In particular, this presentation may contain forward looking information pertaining to the following: the impact of the COVID-19 pandemic on the Company's operations and cash flows and its plans with respect to the Karowe underground expansion project; the estimates of the Company's mineral reserves and resources; estimates of the Company's production and sales volumes for the Karowe Diamond Mine; estimated costs for capital expenditures related to the Karowe Diamond Mine; production costs; exploration and development expenditures and reclamation costs; expectation of diamond prices and the potential for the supply agreement with HB Group to achieve both higher prices from the sale of polished diamonds and to provide more regular cash flow than in previous periods; expectations related to the possible development of an underground mining operation at Karowe, including associated capital costs, financing strategies and timing; expectations in respect of the development and functionality of the technology related to the Clara platform, the intended benefits and performance of the Clara platform, including our ability to complete sales without viewing diamonds,

The growth of the Clara platform, the timing and frequency of sales on the Clara Platform, and the quantum of and timing for participation of third parties on the Clara platform; expectations regarding the need to raise capital and its availability; possible impacts of disputes or litigation; and other risks and uncertainties described under the heading "Risks and Uncertainties" in the Company's most recent Annual Information Form available at http://www.sedar.com (the "AIF").

There can be no assurance that such forward looking statements will prove to be accurate, as the Company's results and future events could differ materially from those anticipated in this forward-looking information as a result of those factors discussed in or referred to under the heading "COVID-19 Global Pandemic" in the "Risks and Uncertainties" section of the Company's most recent Annual Information Form available at http://www.sedar.com, as well as changes in general business and economic conditions, changes in interest and foreign currency rates, the supply and demand for, deliveries of and the level and volatility of prices of rough diamonds, costs of power and diesel, acts of foreign governments and the outcome of legal proceedings, inaccurate geological and recoverability assumptions (including with respect to the size, grade and recoverability of mineral reserves and resources), and unanticipated operational difficulties (including failure of plant, equipment or processes to operate in accordance with specifications or expectations, cost escalations, unavailability of materials and equipment, government action or delays in the receipt of government approvals, industrial disturbances or other job actions, adverse weather conditions, and unanticipated events relating to health safety and environmental matters).

Accordingly, readers are cautioned not to place undue reliance on these forward-looking statements which speak only as of the date the statements were made, and the Company does not assume any obligations to update or revise them to reflect new events or circumstances, except as required by law.

All currencies mentioned in this presentation are in United States Dollars ("US\$") unless otherwise mentioned.

Qualified Persons: Dr. John Armstrong, Ph.D. P.Geol, is the Qualified Person as defined by NI 43-101. Dr. Armstrong is Vice President Technical Services for the Company and has reviewed and approved the scientific and technical information contained in this presentation. Mr. Cliff Revering, P. Eng. of SRK Consulting is the independent Qualified Person as defined by NI 43-101 responsible for the Karowe Diamond Mine Mineral Resource estimation, and Mr. Gord Doerksen of JDS Energy and Mining Inc. is the Independent Qualified person as defined by NI 43-101 responsible for the Karowe Diamond Mine Mineral Reserve estimation. The most recent Mineral Resource and Mineral Reserve estimations are located in the 2020 Annual Information Form for the year ended December 31, 2020, dated March 30, 2021, which can be found on the Company's website and under its profile on SEDAR at <u>www.sedar.com</u>.

Technical Reports: For further details regarding the Karowe Underground Project and Qualified Persons as defined by NI 43-101, please refer to the technical report dated December 16, 2019 with an effective date of September 26, 2019, titled "Karowe Mine Underground Feasibility Study Technical Report, Botswana, posted to the Company's website and under its profile on SEDAR at www.sedar.com.

High operating margin sustained since production began in 2012

Consistent recovery of high value +10.8ct diamonds

with additional realized input from high value coloured diamonds (blue, pink)

2.9 million carats sold

\$1.6 billion in revenue in ~8 years

Innovative design

First diamond mine to use state of the art XRT technology for primary diamond recovery Total capital investment less than \$200 million

\$271 million in dividends paid 2014 - 2019

Top of class, only mine in recorded history to ever recover **Two +1,000 carat diamonds** Historic Diamond Recoveries

Lucara has become renowned as one of the world's foremost producers of large, gem quality diamonds



Consistent Recovery of Large Diamonds

Specials contribute ~70% by revenue and ~5% by volume

Revenue and production

includes 2015 to 2019



Life of mine recovery of 176,000 carats of individual stones > 10.8ct (over 6,000 diamonds; all sources) Since 2012: 15 diamonds in excess of 300 carats have been recovered, including 2 diamonds > 1,000ct 10 diamonds sold for > US\$ 10 million each (not included in resource value models)





COVID-19 Response

Operations consistent, Diamond sales continue

The Botswana Government declared mining an essential service in late March 2020 and recently extended the State of Emergency to the end of March 2021. Guidelines being followed include increased travel restrictions, work from home, implementation of social distancing and additional cleaning protocols.

We continue to focus on protecting the health and well-being of our employees, contractors and host communities and the financial well being of the Company. We've also contributed to the Botswana Government's COVID-19 Relief Fund and local initiatives.

The Government of Botswana recently granted permission to conduct COVID-19 testing at our operations in Botswana. The Company has also constructed several isolation pods for use by the community in the Letlhakane area.

Diamond sales through HB Antwerp, Clara and quarterly tenders in Antwerp continued as price improvements and demand increased during Q3.

Diamond Market

Evidence of strengthening market late 2019 was interrupted by COVID-19; Longer term outlook remains strong driven by supply constraints

Rough diamond supply and demand



2000-2030: 2019 prices, constant exchange rates, optimistic and base scenarios

Note: Rough-diamond demand has been converted from polished-diamond demand using a historical ratio of rough to polished diamond values Source: Bain & Company - Global Diamond Report 2019



Short term market stability; Demand pick up in the US & China; Numbers indicate a Good Holiday Season Supply Agreement with HB Antwerp

Sale of specials (+10.8 carats) for 2020

All **+10.8 carat stones** produced from the Karowe Mine

Initial price is based on an **estimated polished outcome**, determined through state of the art scanning and planning technology, with a **trueup paid** on actual achieved polished sales, less a fee and cost of manufacturing

Regular cash flow from the large, high value segment of production

Current agreement continues to the end of 2020; **Revenue** from deliveries in 2020 will continue to be recognized for the remainder of year, **extending into early 2021**



Sethunya, 549 carats Sewelô Collaboration with Louis Vuitton

Botswana's Largest Diamond

Sewelô "rare find", an unbroken 1,758 carat near gem quality diamond recovered in April 2019

Collaboration between Lucara (50%), Louis Vuitton (25%), HB Company (25%) – planning, cutting and polishing a collection of diamonds from Sewelô

Lucara has received an upfront non-material payment from the JV partners; Lucara will participate in 50% of the proceeds of the polished diamonds that result

5% of all the retail sales proceeds from the historic jewellery collection will be invested back into community-based initiatives in Botswana

Collaboration Agreement on "Sethunya" with Louis Vuitton and HB Antwerp

November 2020

549 carat white gem diamond **"Sethunya**", meaning flower in Setswana, recovered from the Karowe Mine in February 2020

Lucara, Louis Vuitton and HB will collaborate and plan the creation of the **highest value polished diamonds** from the Sethunya rough, which will be made available **exclusively** to Louis Vuitton

In line with its long tradition of personalisation, Louis Vuitton envisages crafting beautiful, bespoke and made-to-order, high value polished stones of variable size and shape; The opportunity to create a storied family heirloom

Lucara will receive payment based on the polished outcome no later than Q4 2021



Transforming the Diamond Sales Process **Using Innovation and Technology** CLARA Matched to buyer Scan/ID Transparent supply chain for mine to finger Mine **Analyzed for** cut potential



Opportunity to disrupt the existing supply chain, driving efficiencies and unlocking value



Rough diamonds are sold stone by stone based on polished demand



Diamond provenance is assured



Exclusive collaboration with Sarine Technologies fundamental to the platform Clara

Clara sales platform (<10.8 carat)

39 sales completed since inception ~US\$20.5 million of diamonds sold by value through the platform

Regularly scheduled sales ongoing

>12,000 carats sold through the platform Manufacturers on the platform have **more than doubled** from **35 to 70**+ customers

Trials of third party supply **began in the third quarter** of 2020

Travel restrictions accelerating adoption of new technology in 2020



Thirty-nine sales between December 2018 and December 2020 POSITIVE RESULTS

~\$20.5 million diamonds sold by value

between one and ten carats in size, in better colours and qualities

Sales Channels 2020

Sales through Clara, HB Antwerp and Tenders

- All +10.8 carats are sold through HB Antwerp; only high value Specials (+10.8 carats) are manufactured and sold as polished
- Higher quality diamonds between 1 and 10 carats are sold through Clara; all other diamonds less than 10.8 carats which are not suitable for sale on Clara are sold through a quarterly tender

Q3 2020 Rough Carats Sold	Q3 2020 Revenue Recognized (millions)	Q3 2020 Average Price per Carat	Sales Channel	Jan - Sept 2020 Rough Carats Sold	Jan - Sept 2020 Revenue Recognized (millions)	Jan - Sept 2020 Average Price per Carat
2,027 cts	\$ 2.8	\$ 1,381	CLARA	4,554 cts	\$ 6.7	\$ 1,469
5,633 cts	\$ 25.9	* \$ 4,597		6,511 cts	\$ 27.0	\$ 4,149
105,283 cts	\$ 12.6	\$ 120		257,036 cts	\$ 49.2	\$ 191
112,943 cts	\$ 41.3	\$ 365	Total Sales	268,101 cts	\$ 82.9	\$ 309

* The Q3 2020 AP of \$4,597 per carat sold through HB <u>does not include</u> several large, high value polished stones which are expected to be sold in Q4.

YTD 2020 Financial & Operational Highlights – Nine Months Ending 09, 2020

Strong balance sheet, access to liquidity and no debt (All currency figures in U.S. Dollars)



*Revenue, EBITDA, and Average Price have been impacted by the timing of sales due to the HB supply agreement

⁽¹⁾ Non-IFRS measure; ⁽²⁾ Carats recovered during YTD 2019 included 29,717 carats recovered from re-processing historic recovery tailings

Karowe Underground

Extending Mine-life to at least 2040

UG adds ~ **\$4 billion** in additional net revenue

NPV \$1,266 million/\$718 million (pre/post tax) @ 5%; **No real** escalation in price

Conservative Price Assumptions: highest value stones removed from the economic model

EM/PK(S) unit dominant; **Highest value** unit of Karowe ore body

Mining license extension to 2046 received Q4 2020

Continue to evaluate debt financing options - targeting H2 2021

Approach to Sustainability

Focused on transparency, the protection of our people and stakeholder engagement

Code of Business Conduct and Ethics Whistleblower Policy Responsible Mining Policy

Corporate Social Responsibility Charter Lucara is certified by the Responsible Jewellery Council (RJC), compliant with the Kimberley Process, and a member of the Natural Diamond Council (NDC)

In 2018, Lucara became a UN GC participant and contributes to 10 of the 17 UN SDGs

Lucara's Sustainability Report is prepared in accordance with the GRI Standards: Core option, and selected G4 Mining and Metals Sector Disclosures



Conclusions

Lucara is a premier, mid-tier, investible diamond company, positioned for long term, sustainable growth



High margin diamond producer



Botswana - a low risk jurisdiction



Strong balance sheet and available liquidity



Consistent recovery of high value Specials (+10.8 carats); Open pit mineable reserves to 2026 with underground reserves doubling the mine life to 2040



Asset diversification and additional revenue stream through Clara



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LUCARA

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